

# CII National Award for Excellence in Energy Management - 2023

## AGI Glaspac – Bhongir (AGI Greenpac)



Presented By :  
Mr. SK Verma (AGM)  
Certified Energy Auditor



# AGI glaspac-Snapshot



## **Our Mission**

*Innovative and Eco-friendly Glass Packaging Solutions*

## **Our Vision**

*To Be The Most Preferred Glass Company Creating Value For The Customers And Stakeholders*



# Our Journey....

Started with 80 Tonnes/day

1972

ISO 9000 Certification

1996

2<sup>nd</sup> New Furnace (F-3) added which Increased the capacity to 600 TPD

2004

1<sup>st</sup> Export Started

2011

Installed Electrostatic precipitators to reduce SOX, NOX and CO2 emissions.

2016

1981

2000

2009

2012

2021

HSIL Ltd acquired AGI and upgraded the Furnace capacity to 180 Tonnes/Day

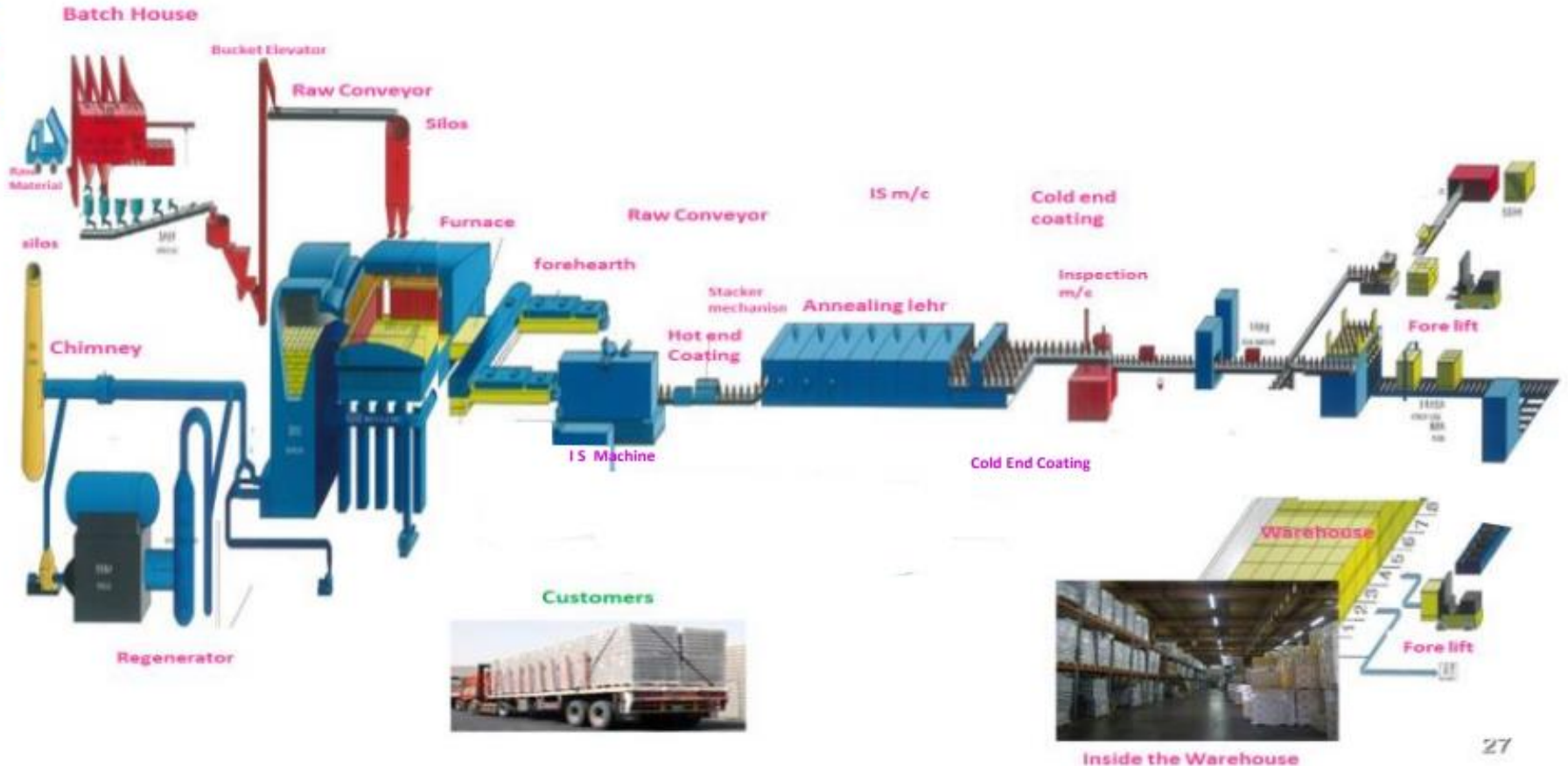
1<sup>st</sup> New Furnace (F-2) added which Increased the capacity to 450 TPD

New Green Field plant Started at Bhongir with 3<sup>rd</sup> New Furnace (F-4) with capacity 500 TPD which increased the Capacity to 1100 TPD

4<sup>th</sup> New Furnace(F-5) added which increased the capacity from 1100 TPD to 1600TPD with Coloring Forehearth added in the same Furnace. It also the Largest Container Glass Manufacturing Facility at Single Location in Asia

New 154 Specialty Glass Division Commissioned ISO : 50001 Certification

# Manufacturing Process of Glass Containers – 3D Lay out



# AGI glaspac Bhongir Manufacturing

**Only one in India having  
Colour Four hearth  
Technology**



Colour Forehearth Technology



Two furnaces – Amber (convertible to Green) & Flint.



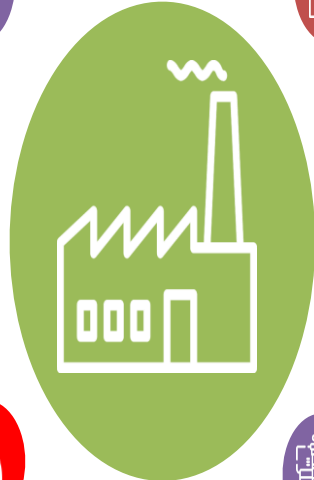
Total Capacity Of 1000 MT.



Machines Used in Furnaces are From SORG, Germany



Hot End Handling by Sheppee-UK



Annealing Lehrs by Pennekamp, Germany & Antonini, Italy



2 Fully Automatic Batch Plants - ZIPPE, Germany



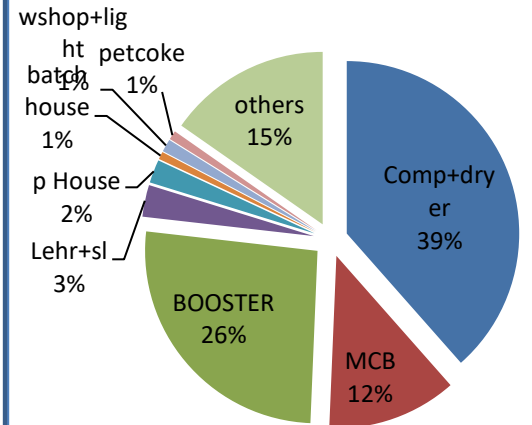
There are 4AIS & 11IS Machines For 2 Furnaces



Machines Used For Making Glass Bottles are from Emhart, Sweden



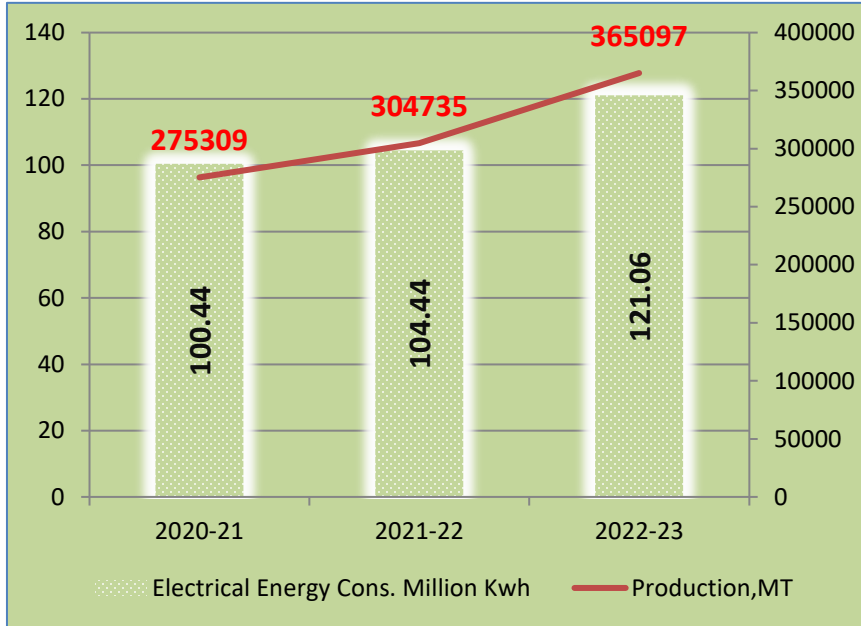
- Process : Fully Automated
- Forming Techniques  
Blow – Blow  
Press – Blow  
NNPB
- Size of container Glass  
3 ml to 5000 ml



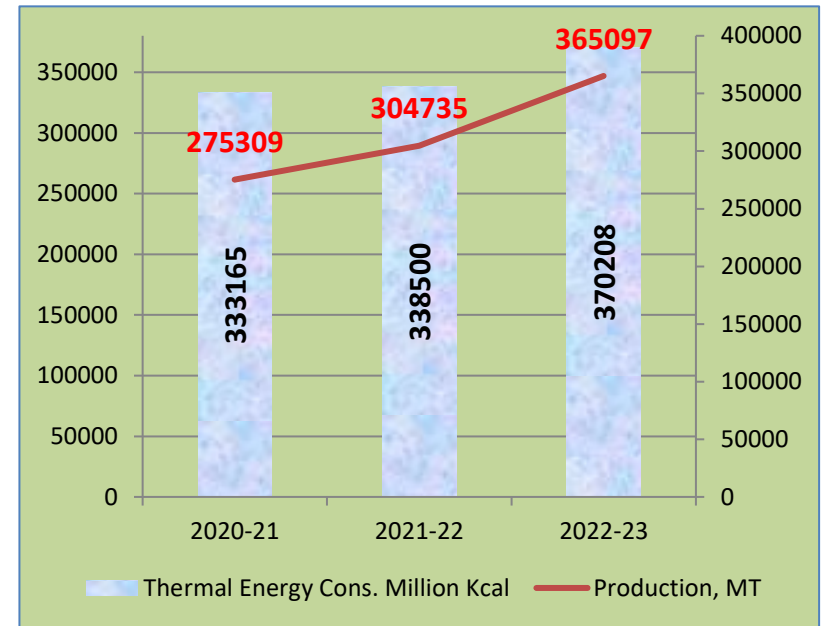
Major areas of power Consumption

# Electrical & Thermal Energy

## Electrical Energy Cons. Million Kwh



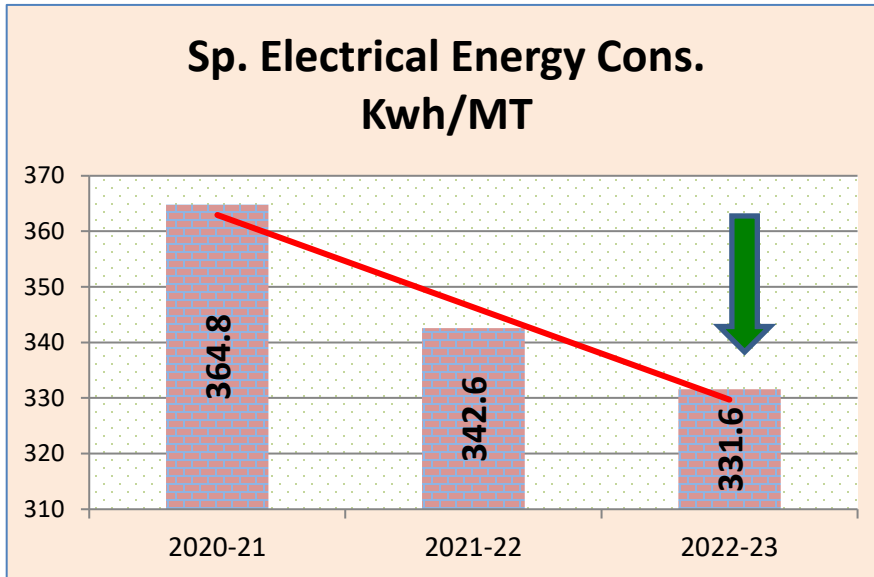
## Thermal Energy Cons. Million Kcal



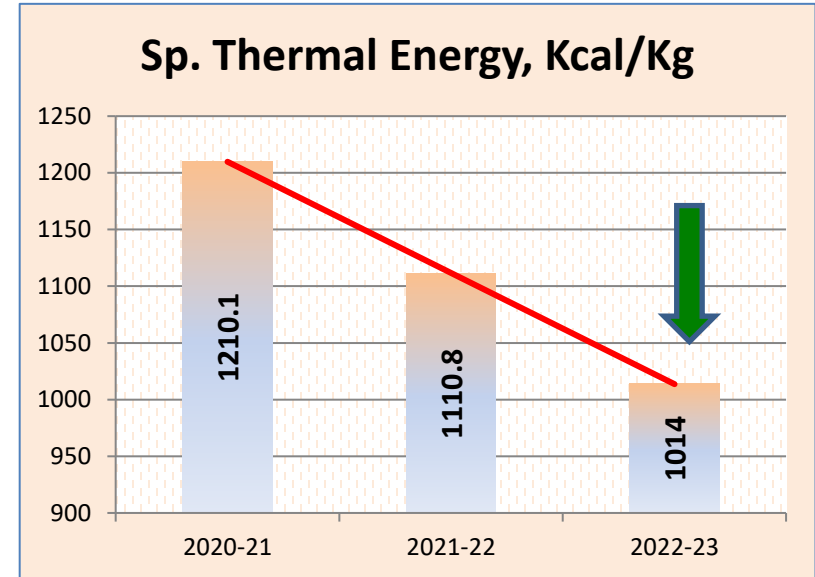
**Capacity Utilization increased after the COVID**

# Specific Energy Consumption

Sp. Electrical Energy Cons. Kwh/Ton



Sp. Thermal Energy Cons. Kcal/Kg



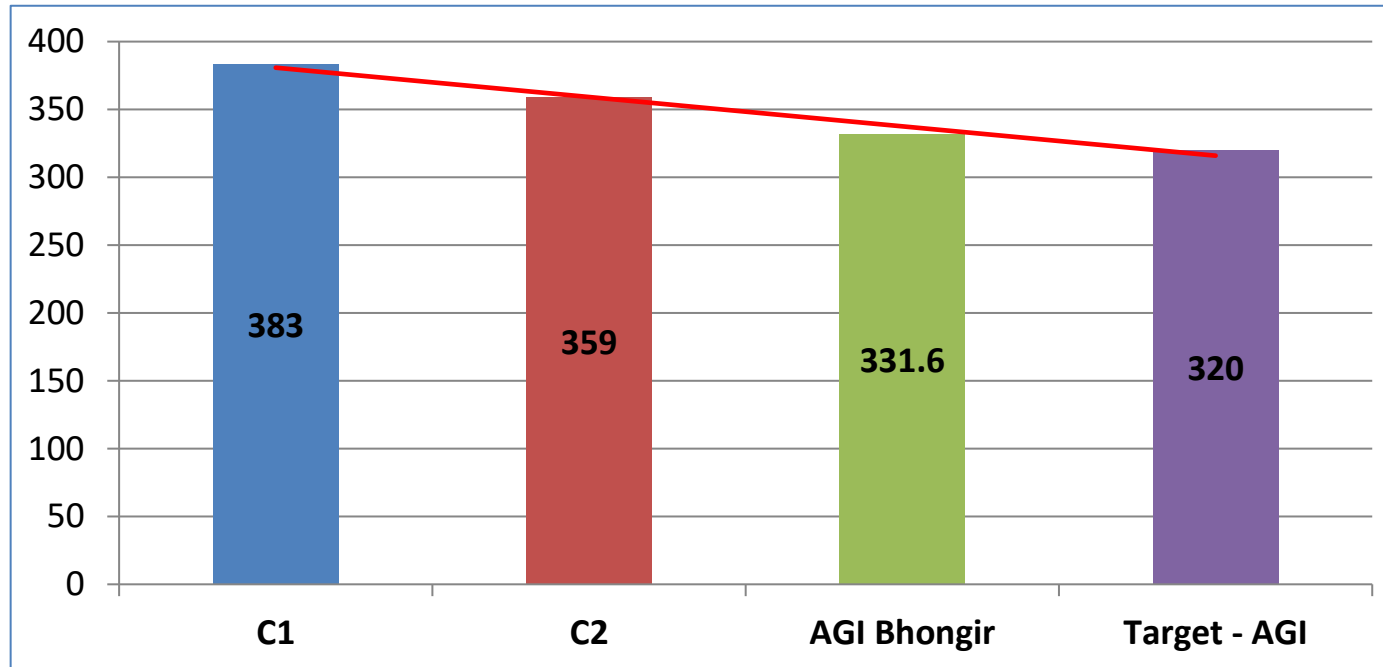
**Commitment of doing the Excellence**

**Sp. Electrical Energy decreased by 3.2 % & Sp. Thermal Energy Decreased by 8.7 %**



# Benchmarking with Competitors

## Specific Electrical Energy Consumption Benchmarking with competitors



Source : Data Collected from the plants websites

# Energy Saving Projects Implemented in last Three years

Year	No of Energy Saving Projects	Investment (INR Million)	Electrical Saving Million Kwh	Thermal Energy Million Kcal	Saving INR Million	Impact on SEC (Electrical Kwh/t)	Impact on SEC (Thermal Kcal/kg)
2020-21	06	4.31	1.329	0	7.508	4.82	0
2021-22	06	67.5	1.049	9142	16.4	3.44	30.0
2022-23	08	38.36	2.51	344.77	18.215	6.87	0.94
<b>Total</b>	<b>22</b>	<b>110.17</b>	<b>4.89</b>	<b>9486.7</b>	<b>42.12</b>	<b>15.13</b>	<b>30.94</b>

# Implemented Energy Saving Projects 2020-21

Sr.No	Implemented Projects	Annual Electrical Energy Saving Kwh	Annual cost of Saving Rs Million	Investment Rs Million	Payback Period Months
1	Arresting compressed air leakages from IS machines	577000	3.26	0	Immediate
2	Reducing pressure drop in compressed air line by modifying the same	30000	0.17	0	Immediate
3	External coolers for IR compressor no 2	300000	1.695	4	28.3
4	Reducing Voltage drop in F4 barrier booster transformer system	343000	1.935	0.17	1.1
5	Installation of timers for F5 Rejection conveyors	25000	0.1	0.0	Immediate
6	Providing level sensors for water tanks to avoid pump running	54000	0.3	0.1	3.9
	<b>Total</b>	<b>13,29,000</b>	<b>8</b>	<b>4</b>	<b>6.9</b>

# Implemented Energy Saving Projects 2021-22

Sr.No	Implemented Project	Annual Electrical Energy Saving Kwh	Annual Thermal Energy Saving Million Kcal	Annual cost of Saving Rs Million	Investment Rs Million	Payback Period Months
1	Modification in furnace height to reduce thermal energy consumption	0	9142	16.4	60.0	43.9
2	Installation of BLDC Fans	9100	0	0	0.1	23.5
3	Energy Efficient cooler for IR3	300000	0	1.7	3.6	25.5
4	Reduction in voltage drop in F5 melting booster transformer	452000	0	2.6	0.0	Immediate
5	Modifying compressed air header of F5 to reduce pressure drop	173000	0	1.0	3.0	36.9
6	Instllation of FRP cooling tower fan	115000	0	0.8	12.2	187.3
	<b>Total</b>	<b>10,49,100</b>	<b>9,142</b>	<b>22</b>	<b>79</b>	<b>42.2</b>

# Implemented Energy Saving Projects 2022-23

Sr.No	Implemented Project	Saving in Kw/Hr	Annual Electrical Energy Saving Kwh	Thermal Energy Saving Million Kcal	Annual cost of Saving Rs Million	Investment Rs Million	Payback Period Months
1	Installation of Energy Efficient VHP Air Compressor	35	277200	0	1.84	22	143
2	Installation of Energy Efficient Vacuum Pumps	75	594000	0	3.95	10	30
3	Reduction in Pressure drop in compressed air lines	65	514800	0	3.42	3	11
4	Optimization of Compressor IGV operation to increase the efficiency	27	213840	0	1.42	0	Immediate
5	Instllation of Auto control valve for VHP/HP boosting	80	633600	0	4.21	0.12	0.3
6	Installation of energy efficient inter cooler in Cameron 3	35	277200	0	1.84	1	7
7	Installation of Energy Efficient burners at Lehr	0	0	239.75	1.06	0.2	2.26
8	Installation of Oxy-Hydrogen Fuel generator	0	0	105.02	0.465	2.04	52
<b>Total</b>		<b>317</b>	<b>25,10,640</b>	<b>344.77</b>	<b>18.215</b>	<b>38.36</b>	<b>25.27</b>

# Planned Energy Saving Projects 2023-24

Sr.No	Implemented Project	Saving in Kw/Hr	Annual Electrical Energy Saving Million Kwh	Annual cost of Saving Rs Million	Investment Rs Million	Payback Period Months
1	Energy Efficient HP Compressor	66	0.52272	3.5	20	69
2	WHR system	1000	7.92	52.7	250	57
3	Arresting air leakages from IS machines	35	0.2772	1.8	0	Immediate
4	Installation of VFD for Pump House	20	0.1584	1.1	1	11
4	Energy Efficient mould cooling blower	15	0.1188	0.8	2.5	38.0
	<b>Total</b>	<b>1136</b>	<b>9</b>	<b>59.83</b>	<b>79</b>	<b>42.2</b>

## Innovative Project - 1

### Installation of Hydro-Oxy Fuel system to replace LPG in Fore hearth

Hydro-oxy fuel generator is an innovative technology supplied by M/s Brown (Australia). We used this system to replace LPG in fore hearth as a trial and phase wise replacement of Conventional fuel to renewable fuel.



**Basic Requirement for operation :**  
**Capacity – 2000 Ltr/Hr**

- 1- DM/Distilled water- 15 Ltr per day**
- 2- KOH as catalyst- 4.8 Kg (only initial charge)**
- 3- Electricity for electrolysis – Avr. 65 units/day**

**Investment : Rs 20.0 Lakh**

**Saving : Rs 4.65 Lakh per year**

### Installation of Energy Efficient Burner in Lehr

It was observed higher gas consumption in Lehr burners, during root cause analysis it was found that the it is due to improper fuel-air mixing. Hence the existing burner is replaced with External air controlled device for better air-fuel mixing to improve its energy efficiency.



**No of Burners Replaced – 04 Nos in a Lehr**  
**Saving – 656.7 Kcal/MT**  
**Investment – Rs 2.0 Lakh**  
**Cost of saving per annum – Rs 10.6 Lakh**  
**Payback period – 02 Months**



## Innovative Project - 3

Installation of VFD driven, water free vacuum pump in place of water ring vacuum pumps



**10 Nos, 22 Kw each L.R. vacuum pumps is replaced with 04 Nos 45 Kw VFD driven Vac. Pumps**

**Saving – 75 Kw/Hr**

**Cost of Saving – Rs 39.5 Lakh**

**Investment – Rs 100 Lakh, ROI – 30 Months**

# Installation of online leakage monitoring system for compressed Air

## Problem identified:

- ❖ 15 Nos IS machine with more than 8000 Nos air operated solenoid valves
- ❖ Not possible to check leakages by simple method due to heavy noise area.
- ❖ Frequent chances of valve leakages due to speedy operation and heat
- ❖ During machine operation very difficult to distinguish between actual leakage or valve exhaust.

# Innovative Project - 4

## Implementation :

Installed SCADA system with online flow meters for real time monitoring and analysis

The image displays two overlapping software interfaces. On the left is a SCADA monitoring application window titled 'MASIBUS MAKE - TABULAR DATA'. It features a blue header with navigation buttons like 'Previous Page' and 'Next Page'. Below the header is a table with columns for TAGNAME, DESCRIPTION, VALUE, ENG UNIT, LOW ALARM, and HIGH ALARM. The table lists various machine types (e.g., IS MACHINE 57 LP PV-01) and their corresponding values and alarm statuses. At the bottom left, there is a 'masibus' logo and a status bar showing dates and times for different PV units.

On the right is a Microsoft Excel spreadsheet window titled 'Report (Compatibility Mode) Microsoft Excel'. The spreadsheet contains a grid of data with columns labeled 'DATE', 'TIME', and multiple columns for 'IS MACHINE 57 LP PV-01' through 'IS MACHINE 56 HP TZ-02'. The data in the spreadsheet appears to be a detailed log or report of the values shown in the SCADA table.

Online real time monitoring and report generation of compressed air consumption

## Benefits :

By online monitoring and further identified the leaks using ultrasonic leak detectors and By checking and valves we arrested the leakages.



Level 100.2 dB Auto (60-120 dB)  
Loss 65.9 l/m  
Cost 22528 C/Y  
L#: 0088

**LeakTag:** 1  
**Building - Place:** machine51 - wind cooling sec  
**Date Time:** 03.05.2022 06:29:24  
**Leakage rate:** 65.94 ltr/min  
**Costs per Year:** 22,527.81 INR  
**Total CO2 emissions per** 2.19 tons  
**Priority:**  
**Comment:**

**Total Benefits observed : 350 CFM of compressed air**

**Energy Saving achieved : 3.5 Lakh unit per year**

**Energy Cost Saving : Rs 23.7 Lakh per year**

**Investment : Rs 35.0 Lakhs (in phases)**

**SEC Reduction : 1.176 kwh/t**

# Utilization of Renewable Energy



Year	Technology (Electrical)	Type of Energy	On site/Off site	Installed Capacity, MWp	Generation Million Kwh	% of over all electrical energy
2020-21	Electrical	Solar	On Site	11.6	13.117	13.06
2021-22	Electrical	Solar	On Site	13.7	17.252	16.52
2022-23	Electrical	Solar	On Site	13.7	16.826	13.9

# Waste Utilization & Management

## Solid Waste Management :

Sr No	Year	Waste Glass, MT	<i>Metal Waste</i> , MT	Used Paper Cartons, MT	Disposal Method
1	2020-21	1724.24	157.78	301.84	Disposal through Third party vendor for Recycling
2	2021-22	2950.84	353.8	620.4	
3	2022-23	3105.3	431.16	520.69	

## Waste Water Management :



**100 % Recycling of process waste water, making plant as Zero water discharge.  
Saving of 350 KL fresh water per day**

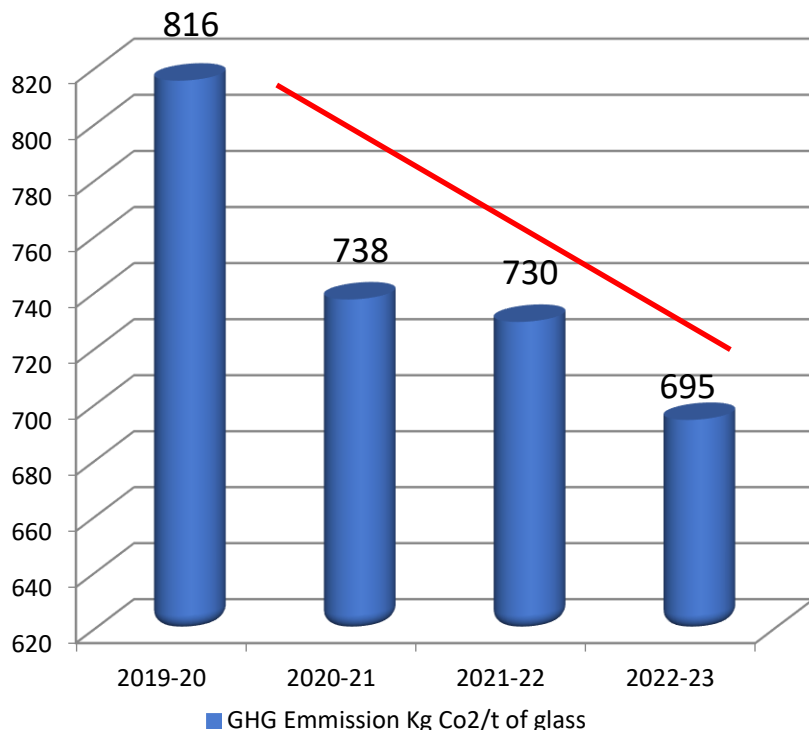
# Rain Water Harvesting



Rain water Harvesting Ponds, Total area ~ 26.5 Acre  
Storage Capacity – 45000 KL



## GHG Emission Kg Co2/t of glass



 HSIL Limited Packaging Products Division AGI glasspac	<b>Purchase Procedure</b>	Doc. No : AGI/MDP/15
	QMS/EHS/FS/SC/ISO 15378//EnMS	Rev. No : 11 Date : 01-04,21 Page No. : 1 of 19

### 1.0 PURPOSE:

To establish and maintain a procedure for procurement of Raw-material, Fuels, Packing materials, General Stores Items, Indigenous Capital Items, Imported Raw-materials, Consumables and Capital Items, Mould Stores Items, Low Value Material which are below Rs. 5000/- (Rupees Five Thousand Only) and Items / materials required on emergency basis from time to time.

1.1 Issue of Annual Maintenance Contracts, Service Purchase Orders.

1.2 Evaluation and Registration of New Vendors and to review the performance of existing Vendors by Rating them periodically.

1.3 To achieve over effectiveness and efficiency in purchasing process and to ensure the Purchase or materials in Time, Right Quality from Right Source and conform to specified requirements.

### 2.0 SCOPE:

This procedure shall apply to all the Purchases of Raw-material, Fuels, Packing materials, General Stores Items, Indigenous Capital Items, Imported Raw-materials, Consumables and Capital Items, Mould Stores Items, Low Value Material and various activities of Procurement including Service Purchase Orders and Annual Maintenance Service Contracts.

2.1 All the new Vendors developed from time to time through Vendor Evaluation for 'A' Class items (List of A class items maintained in Purchase department subject to changes from time to time as per the requirement).

2.2 The Purchase procedure covers and applicable to Hyderabad and Bhongir Plants since the purchase department functions were centralized. The process of procurement of materials and services are same for both Plants under the above procedure. The purchase documents/records are being maintained separately for each Plant. The process of vendor evaluation cum registration is same for both Plants but the vendor rating shall be done separately for each Plant. **Due consideration for energy efficiency shall be given during procurement of applicable header items (Raw Material, Fuels & Capital Items).**

3.0 **RESPONSIBILITY:** Section In-charge / HOD / A.V.P. (Comm)

### 4.0 DEFINITIONS & ABBREVIATIONS:

A V P (Comm) – Assistant Vice President (Commercial)

HOD - Head of Department

S.I - Section-in-charge

Prepared by:	Approved by:	Issued by:
Date:	Date:	Date:

# ISO Certifications: ISO 50001: 2018 Certified



FSC 22000



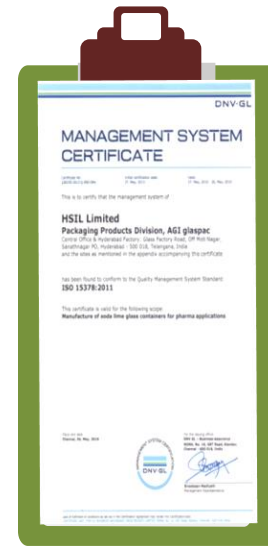
ISO 9001:2015



ISO 14001:2015



ISO 45001: 2018



ISO 15378:2011

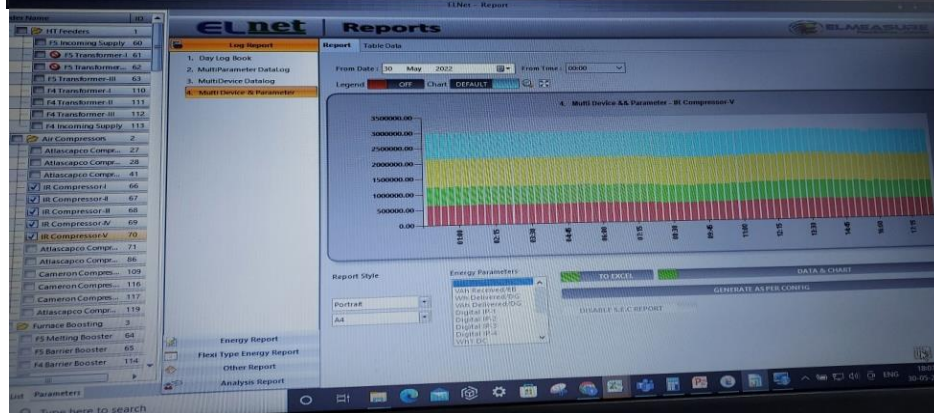


ISO50001-2018

# Online monitoring of Electrical Energy (EMS) and Compressed air consumption



Feeder Name	Status	W Total	W R	W Y	W P	W Total	W R	W Y	W P
APFC Panel-01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
APFC Panel-02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
FS Air/L Pump	30.33K	-10.10K	-10.71K	9.53K	34.86K	11.00K	12.03K	-11.76K	0.65K
FS Transformer-1LT UC	898.91K	321.32K	307.33K	220.2K	164.30K	40.10K	62.86K	61.53K	-981.99K
FS MR Shop Supply-II	5.00K	2.00K	1.45K	1.9K	2.2K	0.72K	0.52K	-0.91K	-0.90K
FS Machines 51-54	40.58K	13.09K	14.30K	-13.39K	9.33K	-8.51K	8.93K	-8.83K	-0.83K
Packing Machines 51-54	101.36K	30.96K	39.39K	31.03K	2.38K	1.56K	1.4K	0.99K	0.97K
FS Transformer-1LT UC	829.46K	362.63K	320.83K	241.53K	151.81K	38.36K	4.34K	0.99K	0.99K
Pump House Supply-II	19.09K	19.18K	-20.66K	19.28K	26.96K	8.43K	8.73K	3.74K	0.93K
Welding Machines Supply-FS	3.15K	1.1K	1.10K	-0.30K	2.13K	2.13K	2.13K	-2.41K	-0.69K
FS Vacuum Pump	128.5K	42.64K	45.91K	-41.33K	27.86K	26.94K	39.12K	-0.97K	-0.86K
Single Lines 51-54	44.87K	18.73K	14.10K	12.40K	65.43K	21.43K	20.96K	22.90K	-0.56K
ACL Supply-I	37.17K	13.69K	10.51K	-0.23K	0.00K	0.00K	0.00K	-0.39K	0.99K
FS MR Shop Supply-I	4.9K	1.36K	1.88K	1.72K	5.06K	1.77K	2.28K	1.05K	-0.69K
Batch House Supply-I	45.75K	-23.34K	-22.45K	0.00K	-59.43K	-28.68K	-32.74K	0.00K	0.61K
Lehrs 51-54	30.23K	9.97K	10.89K	9.54K	69.56K	21.57K	24.07K	23.93K	-0.40K
Fire Fighting Pumps	0.00K	-0.09K	-0.09K	0.00K	0.00K	0.00K	0.00K	0.00K	0.00K
Mould Ovens 51-54	10.00K	-0.07K	-5.33K	-4.98K	-1.36K	0.26K	-0.61K	-1.01K	0.91K
FS Solar Feeder 523/Wp	47.57K	-23.77K	14.68K	-14.17K	-14.17K	10.60K	10.83K	-35.63K	0.93K
Portable Supply-I	55.78K	18.51K	19.57K	17.68K	61.33K	18.63K	21.90K	21.20K	-0.67K



TAGNAME	DESCRIPTION	VALUE	ENG UNIT	LOW ALARM	HIGH ALARM
IS MACHINE 57 LP PV-01	IS MACHINE 57 LP TZ-01	992	m3/h	10.0	50.0
IS MACHINE 57 LP TZ-01	IS MACHINE 57 LP TZ-02	3786641	m3/h	10.0	50.0
IS MACHINE 51 LP PV-01	IS MACHINE 51 LP PV-01	1630	m3/h	10.0	50.0
IS MACHINE 51 LP TZ-02	IS MACHINE 51 LP TZ-02	199811	m3/h	10.0	50.0
IS MACHINE 52 LP PV-01	IS MACHINE 52 LP PV-01	690	m3/h	10.0	50.0
IS MACHINE 52 LP TZ-02	IS MACHINE 52 LP TZ-02	1855185	m3/h	10.0	50.0
IS MACHINE 52 HP PV-01	IS MACHINE 52 HP TZ-02	49	m3/h	10.0	50.0
IS MACHINE 52 HP TZ-02	IS MACHINE 52 HP TZ-02	1988920	m3/h	10.0	50.0
IS MACHINE 53 LP PV-01	IS MACHINE 53 LP PV-01	491	m3/h	10.0	50.0
IS MACHINE 53 LP TZ-02	IS MACHINE 53 LP TZ-02	3790054	m3/h	10.0	50.0
IS MACHINE 53 HP PV-01	IS MACHINE 53 HP TZ-02	169	m3/h	10.0	50.0
IS MACHINE 53 HP TZ-02	IS MACHINE 53 HP TZ-02	1073251	m3/h	10.0	50.0
IS MACHINE 54 LP PV-01	IS MACHINE 54 LP TZ-02	0	m3/h	10.0	50.0
IS MACHINE 54 LP TZ-02	IS MACHINE 54 LP TZ-02	2097704	m3/h	10.0	50.0
IS MACHINE 54 HP TZ-02	IS MACHINE 54 HP PV-01	1313	m3/h	10.0	50.0
IS MACHINE 54 HP PV-01	IS MACHINE 54 HP TZ-02	9184141	m3/h	10.0	50.0
IS MACHINE 55 LP PV-01	IS MACHINE 55 LP PV-01	860	m3/h	10.0	50.0
IS MACHINE 55 LP TZ-02	IS MACHINE 55 LP TZ-02	4448224	m3/h	10.0	50.0
IS MACHINE 55 HP PV-01	IS MACHINE 55 HP PV-01	2008	m3/h	10.0	50.0
IS MACHINE 55 HP TZ-02	IS MACHINE 55 HP TZ-02	4462460	m3/h	10.0	50.0
IS MACHINE 56 LP PV-01	IS MACHINE 56 LP PV-01	451	m3/h	10.0	50.0
IS MACHINE 56 LP TZ-02	IS MACHINE 56 LP TZ-02	740439	m3/h	10.0	50.0
IS MACHINE 56 HP PV-01	IS MACHINE 56 HP PV-01	1289	m3/h	10.0	50.0
IS MACHINE 56 HP TZ-02	IS MACHINE 56 HP TZ-02	10300864	m3/h	10.0	50.0

Daily team review of all energy parameters with set targets and deviations

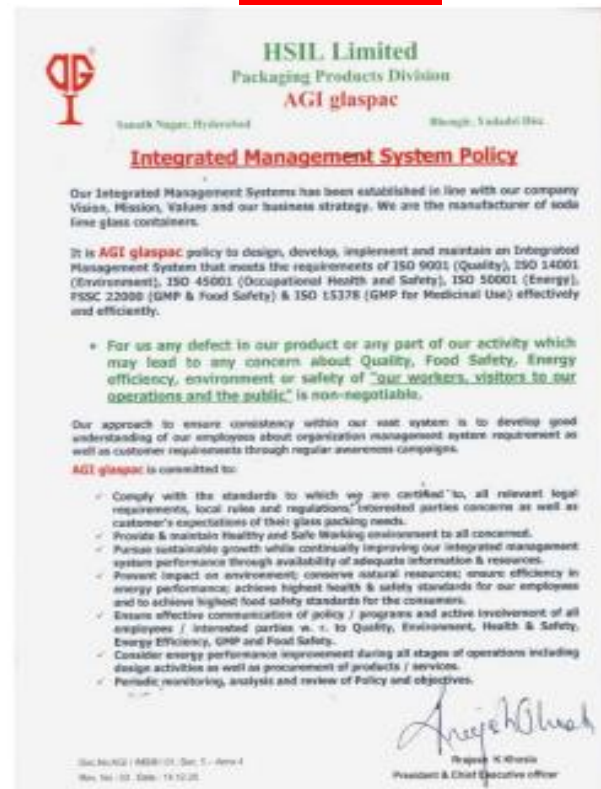
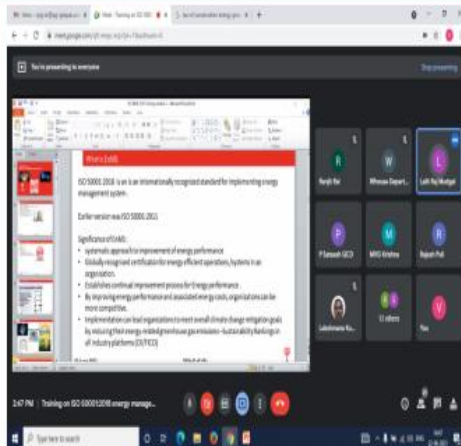
# Training and Team engagement

## Trainings imparted on Energy conservation and ISO 50001

## IMS Policy

### Training

- ❑ Training on ISO 50001 :2018 Energy Management system
- ❑ Training on Energy Efficiency best practices
- ❑ Training on Compressed air usage
- ❑ Training on Energy Conservation awareness



# Our Testimonials



**CII Energy efficient unit Award 2022**



**GPEMA-2021**  
18 September 2023



**FICCI -2021**



**CII – 2020**  
Slide 29 of <#>



**CII – 2019**



## Future Roadmap

**01** To Reduce the Carbon emission per MT of glass from 713 CO<sub>2</sub> kg to 540 CO<sub>2</sub> kg in Next 5 years, equivalent to 6.4 Mn Trees per annum.

**03** To Increase the Usage of Cullet through improvement in Cullet quality and increase in cullet collection.

**05** All the Future New Infrastructure & Installation with respect to IGBP (Indian Green Building Rating System) Rating System

**02** Planned Installation of Waste Heat Recovery System.

**04** Additional 5 MWp solar power installation is under discussion

**06** Usage of Plastic Pallets in place of Wooden Pallets in association with Garden Polymers which is a Group company of AGI

**Carbon Reduction  
to 540 CO<sub>2</sub>/ kg in Next 5 years equivalent  
to 6.4 Mn trees per annum**

**Installation of 1.5 MW WHR plant  
for furnace flue gases**



Thank You